

NEW EXCLUSIVE TOILET SUITES FROM CAROMA

Caroma and Plumbing Plus have jointly developed some new exclusive toilet suites which Southern Plumbing is launching to the market in January.

**SOUTHERN
PLUMBING PLUS**

caroma®

TOPAZ

The Topaz cistern is a new plastic 4.5/3 litre cistern which can be converted to larger volumes. It can be coupled with the Retro (exposed trap) or the Concorde (concealed trap) pan to provide exceptional value toilet suites at the lower end of the range. Retail pricing is as follows:

Retro Topaz exposed trap 4.5/3 litre toilet suite	\$149
Concorde Topaz concealed trap 4.5/3 litre toilet suite	\$159
Topaz cistern, seat and link 4.5/3 litre	\$119



SENATE

A new contemporary-looking all-china suite called the Senate (remember the name from the old Fowler Senate days?) is also being introduced. It will come in wall-faced, close-coupled versions (both bottom and back entry), and also with a concealed Invisi cistern. Soft-close seats will be standard. The wall-faced version will be the first on the market and the other variations in the range will follow later. Retail pricing is as follows:

Senate wall-faced back-entry suite with soft-close seat	\$799
Senate wall-faced bottom-entry suite with soft-close seat	\$749



Southern Plumbing and Southern Innovations will have all these products at introductory prices in January as it promotes its exclusive Caroma lines. Caroma is also offering \$50 cash back to customers who purchase Caroma products to the value of \$500 or more. The cash is claimed direct from Caroma on proof of purchase.

WELCOME TO 2010!

Welcome to a new year and a new decade! Let's hope it's prosperous for everyone, and certainly not as turbulent as the last twelve months.

The building and construction industry looks headed for a corker of a year in 2010, with commercial and residential activity expected to be at high if not record levels. In the Canberra market in particular, there is still a critical shortage of housing, and demand is still strong, as evidenced by the low rental vacancies and rising house values. It is noticeable that many of our customers

who are builders and plumbers have not had breaks as long as usual over the Christmas-New Year period, indicating the high level of work in train.

2010 is also beginning with a number of significant price increases:

- Copper pipe manufacturers have notified a 5% price rise from January 1.
- From 1 February, all DWV, stormwater & PE pipe will rise by 10%. All pressure pipe, DWV and stormwater fittings will rise by 5%.
- Rheem is putting up hot water prices

from February 1. All Rheem and Vulcan electric, gas storage and heavy duty units will rise by 3%.

... Warwick Beutler

Annual sales loom:

January also sees the start of the annual sale period for Southern Innovations, kicking off

with the Canberra and Goulburn sales at the end of the month. The Lyell Street, Fyshwick sale runs for three days – Friday 29th, Saturday 30th and Sunday 31st January. The Mitchell and Goulburn sales will be for just two days – Friday 29th and Saturday 30th.

As usual, everything in the store will be discounted, some of it very heavily. So if you know people who are building a new house or renovating an old one, there will not be a better time to buy.



2009 Christmas Party!

1. Contented. Gordon Yates with baby (not his) and beer 2. Mark Beutler enjoys a sausage 3. Don't mess with this mob. Charlie Chan, Josh Hutchings & David Tronc 4. Soon-to-be mother Juliet Zhu takes a breather 5. Needs no caption 6. Masterchef Jason Miller calls for help!