



Southern Innovations and Southern Plumbing Plus are sale-a-brating the opening of their amazing new Mitchell store with a huge sale across Canberra and Goulburn!

Prices are being slashed on all quality bathroom, kitchen and laundry products as well as solar hot water systems, water tanks and irrigation products. Everything is discounted, some items by 30% or more. It's a once-a-year opportunity to buy the top brands at the most competitive prices in the market.

The sale-a-bration ends on Saturday 5 February. Don't miss out. Only at 21 Lyell St, Fyshwick, 149 Flemington Rd, Mitchell and 110 Clinton St, Goulburn.

WODONGA GRAND OPENING

If you think there's been a huge amount happening at the start of the year, you're right! In late January, we opened new outlets for Southern Plumbing Plus and Renovators Discount Depot in Wodonga, Victoria.

Located within the Wodonga Homemaker Centre and next door to each other, both will take advantage of the exposure offered by busy traffic on the Murray Valley Highway. Customer parking and overall convenience is excellent. This means local plumbers, builders and retail customers can take advantage of the great product range the outlets offer, in their own backyard.

It's the second Renovators Discount Depot store for the company, and it is the first store in the Southern Plumbing fold to open seven days a week, to cater for do-it-yourself clients and independent renovators. Southern Plumbing Plus will trade six days a week for both trade and retail customers.

Only a stone's throw from a new housing estate development, the outlets will shake up local competition, and are well placed to meet customer demand in an area expecting strong population growth over the next 20 years.

As part of its advertising launch, Renovators Discount Depot in Wodonga is offering significant savings on all bathroom, kitchen and laundry products until 20 February. So spread the word and snare a bargain.



Regional Manager Glenn Jones with Renovators Discount Depot staff members Michelle Johnson (left) and Sarah Rogers at the newly opened store at Wodonga. Photo courtesy of Albury Wodonga News Weekly



Renovators Discount Depot & Southern Plumbing Plus, Wodonga, now open.

COMMODITY PRICING

While the strong Australian dollar has cushioned the domestic economy from price increases, world commodity prices are starting to impact in Australia.

In particular, copper is trading at record levels (around US\$9,500-9,600 a tonne) on

the London Metal Exchange. This has already resulted in price rises for copper pipe and fittings in the Australian market, and further increases are certain. Inevitably, tapware and all products made from brass will be affected as well – unless the international

copper price falls suddenly.

The future of the market, like so many things these days, will be determined by the Chinese demand for commodities like copper. At present, there is little sign of that demand flagging.

STAFF FOCUS- RESIDENT ENVIRONMENTAL GURU, BEN BARTON

As our Environmental Solutions Manager, Ben Barton offers advice and promotes products related to all things water and energy saving such as solar hot water, rainwater tanks, grey and black water recycling, pumps and general irrigation issues.

Ben's the "go-to" person when builders, plumbers and retail customers are trying to choose one solar hot water system above another. "No two solar installations are the same," he says. "The orientation of the house or unit, the pitch of the roof, use of existing pipework, evacuated tubes or flat panels – all these imperatives make the decision an individual one." Ben is also the guru on current government regulations, rebates and incentives for sustainable products. "They're always changing, or threatening to change," he says. "And right now is probably the best time to invest in solar hot water because the incentives are being scaled back."

Ben has been with Southern Plumbing for more than three years and occasionally lectures in the sustainability building course at CIT Canberra (TAFE). A good talker,



Ben Barton - Environmental Solutions Manager

he makes it his priority to give frank and fearless advice in an area cluttered with lots of complex and at times confusing information.

To get in touch with Ben Barton call

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SOUTHERN PLUMBING PLUS

21 Lyell Street,
Fyshwick ACT
P 02 6126 1122

26 Darling Street,
Mitchell ACT
P 02 6171 0322

32 Pearson Street,
Wagga Wagga NSW
P 02 6919 8422

51 Bennu Circuit,
Albury NSW
(Albury Airport Industrial Estate)
P 02 6049 3322

110 Clinton Street,
Goulburn NSW
P 02 4899 8040

Wodonga Homemaker Centre
Shop 4, 285 Victoria Cross Parade
Wodonga VIC
P 02 6062 3322

SUMMER RUN OUT ON TANKS!

HOT PRICES!
(selected tanks and outlets only)

METAL TANKS
From Bluescope Water
now available!
(see in-store for details)



IT'S ALMOST THAT TIME OF THE YEAR AGAIN!

Register for the annual Southern Plumbing Footy-Tipping competition in February 2011!

SOUTHERN INNOVATIONS

21 Lyell Street,
Fyshwick ACT
P 02 6126 1155

149 Flemington Road,
Mitchell ACT
P 02 6171 0355

32 Pearson Street,
Wagga Wagga NSW
P 02 6919 8420

51 Bennu Circuit,
Albury NSW
(Albury Airport Industrial Estate)
P 02 6049 3355

110 Clinton Street,
Goulburn NSW
P 02 4899 8040



19 Collie Street,
Fyshwick ACT
P 02 6126 1190

Wodonga Homemaker Centre
Shop 3, 285 Victoria Cross Parade
Wodonga VIC
P 02 6062 3320

Tradie's bbq breakfast this friday

As part of the celebrations to mark the opening of our new Mitchell store, Southern Plumbing Plus is holding a barbecue breakfast for plumbers and builders **this Friday 4 February at Mitchell.**

We'll be providing a sneak preview of a new "push-fit" plumbing system which joins the stable of the highly successful compression and crimp systems (Pex Plus, Crimp Plus & Gas Plus) that were introduced in recent years. We'll be demonstrating the flexibility of all these systems – using the one pipe. There'll also be an opportunity to discuss Apricus evacuated tube solar hot water systems with representatives from Apricus and Southern Plumbing's resident environmental guru, Ben Barton.

It all happens this Friday at Southern Plumbing Plus 26 Darling Street Mitchell. Brekky kicks off at 7.30 am

